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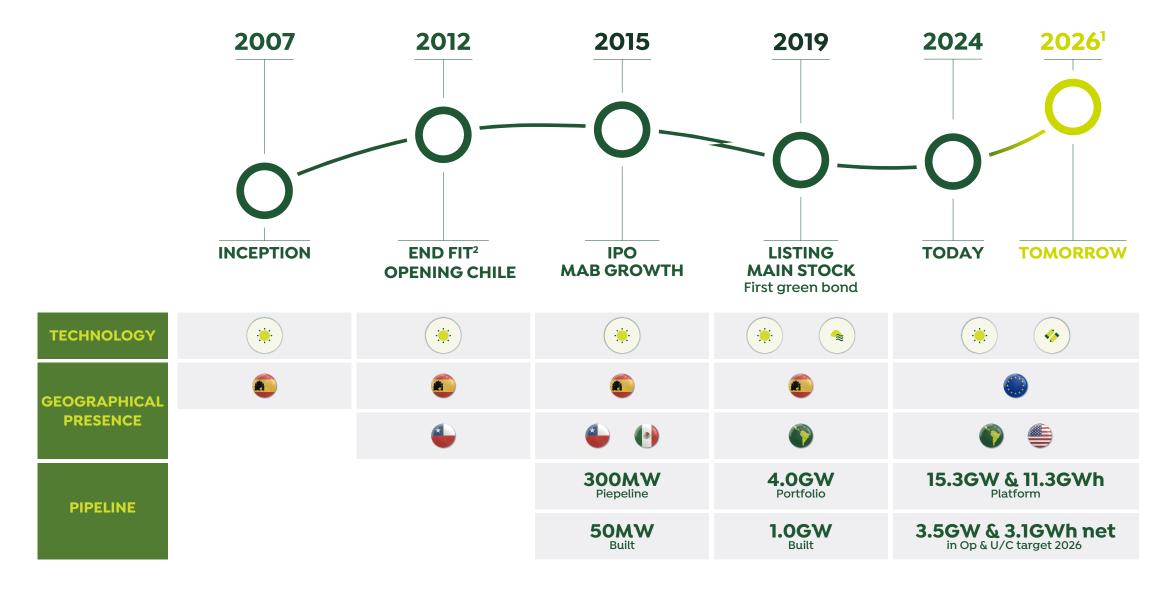


STRONG GOVERNANCE STRUCTURE WITH FOCUS ON ESG

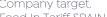


# A GROWTH STORY WITH A PROVEN TRACK RECORD









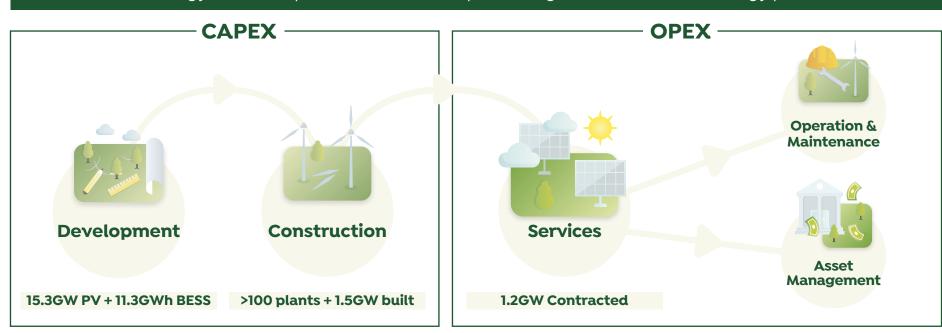


# 1 VERTICALLY INTEGRATED IPP Highly efficient to maximize value creation



#### **INTEGRATED IPP PLAYER**

Grenergy has the expertise to build and operate large-scale renewable energy plants



#### **SUPPORTED BY OUR GLOBAL TEAMS**



**Energy Sales PPA Origination** 

2.2GW/3.3TWh per year



Structured Finance

\$2.2bn secured



M&A Asset Rotations

1.3GW rotated

# 1 KEY FIGURES FY23











Assuming that the sale of wind & solar assets in Peru would have been closed on December 31, 2023.

<sup>&</sup>lt;sup>2</sup> Total leverage calculated as Net debt divided by EBITDA

<sup>&</sup>lt;sup>3</sup> Corporate leverage calculated as Corporate Net debt divided by EBITDA generated from activities not related with project finance with non-recourse



# **HIGHLY VISIBLE BUSINESS MODEL - PPAs**

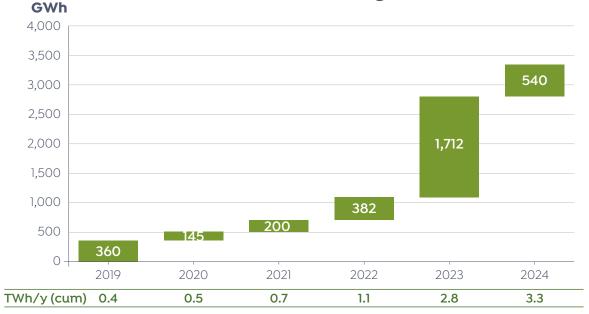


Best-in-Class - 3.3TWh of PPAs signed, implying €3.3bn of contracted revenues

#### 2.2GW/3.3TWh per year PPAs SIGNED

Significant step-up in 2023 (1.7TWh/y signed, c60% of total)
75% of Oasis Atacama (phases 1-4) already contracted
Hybrid PPA for the Phase 4 of Oasis Atacama signed

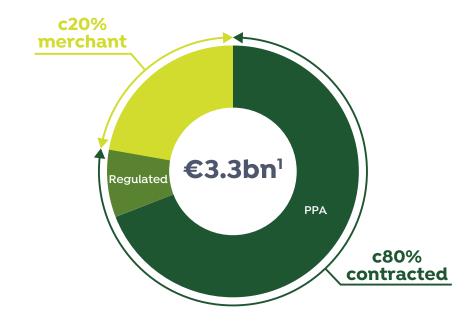
#### **Evolution of PPAs signed**



#### €3.3bn REVENUES CONTRACTED

c80% contracted revenues c20% merchant exposure

#### 15-year Revenue breakdown





# STRONG GROWTH TRACK-RECORD - M&A



Impressive track-record - 1.2GW sold for €1.1bn in 2017-24YTD at an implicit 1.5x EV/IC

#### **ASSET ROTATION EMBEDDED INTO OUR DNA**

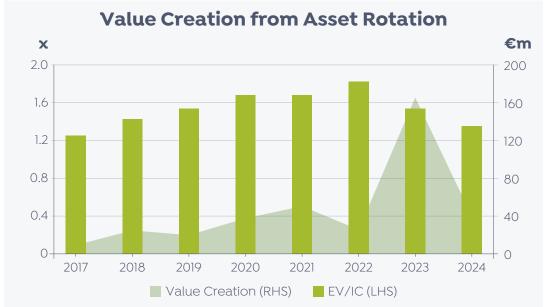
High value creation of development activities

Strong track-record using this lever to finance growth

Assets rotated are less than c3% of total pipeline







# 1

# **SELF-FUNDED INVESTMENT PLAN**

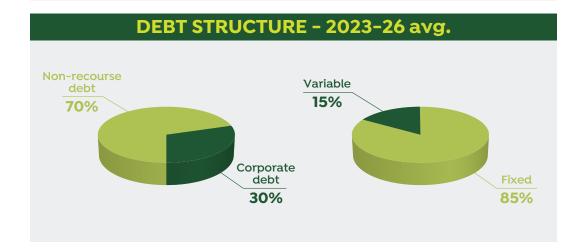


#### **RECENT & UPCOMING DEALS**

- \$157m corporate financing facility signed to Support growth in Latam (inc. BESS)
- €175m non-recourse financing deal signed for the Valkyria assets under construction
- c\$1.0bn club deal with 5 international banks mandated for the Oasis Atacama platform

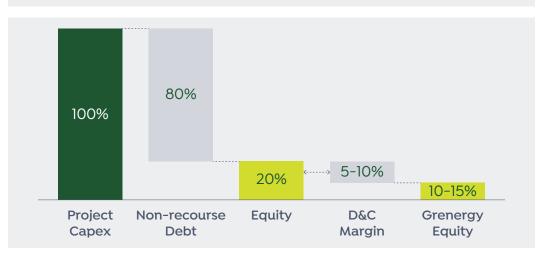
#### **CORPORATE FINANCING**

- c30% of total debt
- c85% fixed/swapped
- 3.8-year average tenor
- c5.0% average cost



#### **NON-RECOURSE FINANCING STRATEGY**

- c80% of Project capex (85-90% post D&C margin)
- c85% fixed/swapped
- 9.7 year average tenor
- c5.3% average cost



# 1 KEY STRATEGIC TARGETS 2026 Growing to the next level









5.0GW Gross 4.1GWh Gross

### **ASSET ROTATION**

350-450MW p.a.

in 2023-26

c50% closed & advanced

### **GROSS CAPEX**

€2.6bn

in 2023-26

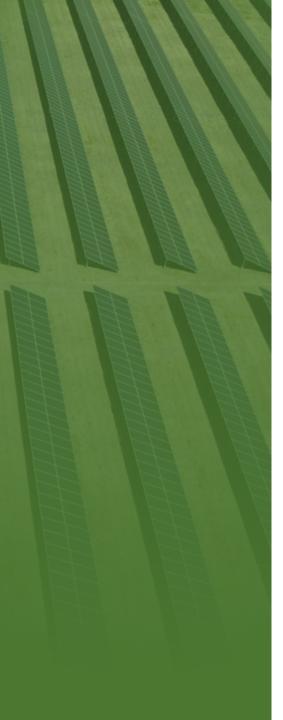
€1.5bn PV €0.8bn BESS

### **EBITDA run-rate**

€250-300m

in 2026

only Energy business

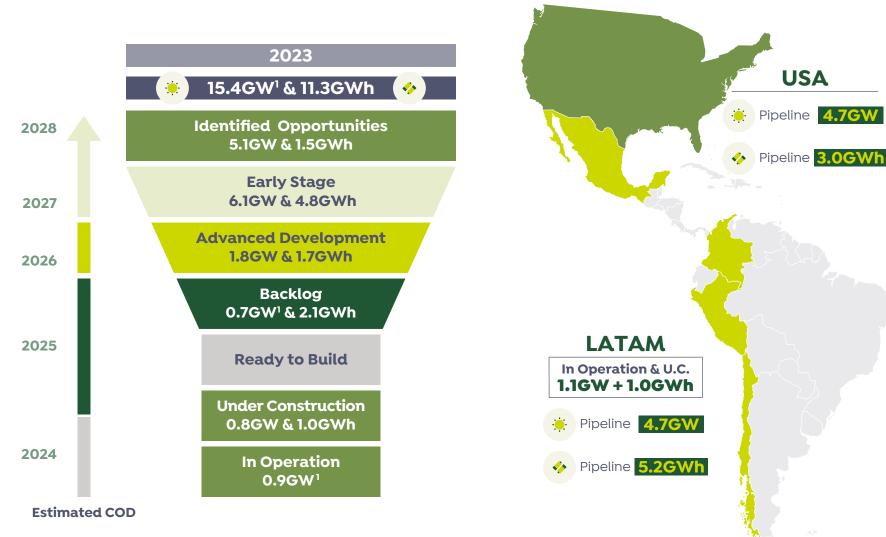




- EQUITY STORY & KEY FIGURES
- PLATFORM & PIPELINE
- OPERATIONAL INFORMATION
- STRONG GOVERNANCE STRUCTURE WITH FOCUS ON ESG

# 2 PLATFORM OVERVIEW – SOLAR PV & BESS







# 2 SOLAR PV & BESS PIPELINE UPDATE





√ US platform added c100MW of solar capacity





- ✓ Europe is our largest solar platform (5.0GW)
- √ BESS pipeline in Europe reaches 3.1GWh



√ Chile is our 2nd-largest solar platform (2.9GW)

√ Chile has the largest BESS pipeline (5.2GWh)



#### **SOLAR PV**

| MW                       |                 | Under<br>Const | Backlog | Advanced<br>Dev | Early<br>Stage | Ident.<br>Opp. | Total<br>Pipeline |
|--------------------------|-----------------|----------------|---------|-----------------|----------------|----------------|-------------------|
| Probability of execution | In<br>Operation | 100%           | 90%     | 70%             | 50%            | 20-40%         |                   |
| USA                      |                 |                |         | 176             | 3,404          | 1,080          | 4,660             |
| Total USA                |                 |                |         | 176             | 3,404          | 1,080          | 4,660             |
| Spain                    | 200             | 472            |         | 259             |                | 750            | 1,481             |
| Italy                    |                 |                |         | 282             | 225            | 685            | 1,192             |
| UK                       |                 |                |         | 95              | 96             |                | 191               |
| Poland                   |                 |                |         | 74              | 1,002          | 450            | 1,526             |
| Germany                  |                 |                |         |                 |                | 550            | 550               |
| Romania                  |                 |                |         |                 |                | 108            | 108               |
| Total Europe             | 200             | 472            |         | 710             | 1,323          | 2,543          | 5,048             |
| Chile                    | 536             | 262            | 547     | 863             | 527            | 200            | 2,399             |
| Colombia                 | 77              | 89             | 72      | 48              |                | 96             | 305               |
| Mexico                   | 35              |                |         |                 | 380            | 575            | 955               |
| Peru                     |                 |                |         |                 | 444            | 600            | 1,044             |
| Total Latam              | 648             | 351            | 619     | 911             | 1,251          | 1,471          | 4,703             |
| Solar PV                 | 848             | 823            | 619     | 1,797           | 6,078          | 5,094          | 14,411            |
| Wind                     | 60              |                | 40      |                 |                |                | 40                |
| Total                    | 908             |                | 659     |                 |                |                | 14,451            |

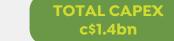


#### BESS - CO-LOCATION

| MWh                      | Under<br>Const | Backlog | Advanced<br>Dev | Early<br>Stage | Ident.<br>Opp. | Total<br>Pipeline |
|--------------------------|----------------|---------|-----------------|----------------|----------------|-------------------|
| Probability of execution | 100%           | 90%     | 70%             | 50%            | 20-40%         |                   |
| USA                      |                |         |                 | 3,033          |                | 3,033             |
| Total USA                | 0              | 0       | 0               | 3,033          | 0              | 3,033             |
| Spain                    |                |         | 175             |                |                | 175               |
| Italy                    |                |         | 254             | 587            | 561            | 1,402             |
| UK                       |                |         | 160             | 110            |                | 270               |
| Poland                   |                |         | 108             | 1,096          |                | 1,204             |
| Germany                  |                |         |                 |                |                |                   |
| Romania                  |                |         |                 |                |                |                   |
| Total Europe             | 0              | 0       | 697             | 1,793          | 561            | 3,051             |
| Chile                    | 1,000          | 2,100   | 1,000           |                | 968            | 5,168             |
| Colombia                 |                |         |                 |                |                |                   |
| Mexico                   |                |         |                 |                |                |                   |
| Peru                     |                |         |                 |                |                |                   |
| Total Latam              | 1,000          | 2,100   | 1,000           | 0              | 968            | 5,168             |
| BESS                     | 1,000          | 2,100   | 1,697           | 4,826          | 1,529          | 11,252            |

# 2 LARGEST BESS PROJECT IN LATAM WITH 4.1GWh





**PROJECT IRR** 11-14%



- √ Hybrid PPA for the Phase 4 of Oasis Atacama signed...
- ✓ ...540GWh contracted (75% of the output of solar & non-solar hours)
- √ 75% of Phases 1-4 (1.1TWh/y) already contracted
- ✓ **Strategic deal** with **BYD** for BESS supply to Phases 1-2

| Phases  | 2023 | 2024               | 2025    | 2026 |
|---------|------|--------------------|---------|------|
| Phase 1 | **   | •                  |         |      |
| Phase 2 | *    | <b>\rightarrow</b> | •       |      |
| Phase 3 | *    | <b>\rightarrow</b> | •       |      |
| Phase 4 |      | ☆                  | •       |      |
| Phase 5 |      |                    | <b></b> | •    |



| Phase 1       |
|---------------|
| Phase 2       |
| Phase 3       |
| Phase 4       |
| Phase 5       |
| OASIS ATACAMA |

| PV   | ВЕ  | SS    |       | PPA (peak-ho          | urs)           | Financing |
|------|-----|-------|-------|-----------------------|----------------|-----------|
| MW   | MW  | MWh   | Years | Ouput Offtaker        |                | rmancing  |
| 103  | 95  | 475   | 15    | 128GWh/y              | EMOAC          | Mandated  |
| 111  | 105 | 525   | 15    | 143GWh/y              | EMOAC          | Mandated  |
| 230  | 200 | 1,000 | 15    | 270GWh/y              | EMOAC          | Mandated  |
| 264  | 220 | 1,100 | 15    | 540GWh/y <sup>1</sup> | Global utility | Mandated  |
| 240  | 200 | 1,000 | -     | -                     | In negotiation | -         |
| c950 | 820 | 4,100 |       |                       |                |           |





Projects In Operation, Under Construction & Backlog

|                   | 1.7GW Sc   | olar PV & 1.    | OGWh B         | ESS in ope               | ration &       | under cons          | struction        |                            |
|-------------------|--|-----------------|----------------|--------------------------|----------------|---------------------|------------------|----------------------------|
| Country           | Project  | Туре            | Solar PV<br>MW | BESS <sup>1</sup><br>MWh | B20            | Resource<br>(Hours) | COD <sup>2</sup> | Offtaker                   |
| Spain             | Los Escuderos  | Solar PV        | 200            | 0                        | Yes            | 2,035               | 4Q21             | PPA PV Profile 85%         |
| Chile             | PMGDs (15 projects)  | Solar PV        | 144            | 0                        | Yes            | 2,109               | 4Q21-3Q22        | 12 Yrs Stabilized Price    |
| Chile             | Quillagua 1  | Solar PV        | 103            | 0                        | Yes            | 2,950               | 4Q20             | Basket of PPAs + Merchant  |
| Chile             | Gran Teno  | Solar PV        | 241            | 0                        | Yes            | 2,000               | 4Q23             | PPA PaP 66% 12 Yrs         |
| Chile             | Tamango  | Solar PV        | 48             | 0                        | Yes            | 2,000               | 1Q24             | PPA PaP 90% 15 Yrs         |
| Colombia          | Distribution (6 projects)  | Solar PV        | 77             | 0                        | Yes            | 1,990               | 4Q21-4Q22        | 14 Yrs PPA PaP 100% 15 Yrs |
| Mexico            | San Miguel de Allende  | Solar PV        | 35             | 0                        | No             | 2,300               | 1Q21             | Auction 20 Yrs 100%        |
| Peru              | Duna Huambos   | Wind            | 36             | 0                        | No             | 4,900               | 4Q20             | Merchant                   |
| Argentina         | Kosten   | Wind            | 24             | 0                        | Yes            | 5,033               | 1Q21             | Auction 20 Yrs 100%        |
| Total in O        | peration   |                 | 908MW (        | (vs. 860MW in prev       | vious report)  |                     |                  |                            |
| Spain             | Ayora  | Solar PV        | 172            | 0                        | No             | 2,000               | 4Q24             | PPA PaP 75% 15 Yrs         |
| Spain             | José Cabrera   | Solar PV        | 50             | 0                        | No             | 1,900               | 4Q24             | PPA PaP 75% 15 Yrs         |
| Spain             | Tabernas   | Solar PV        | 250            | 0                        | No             | 1,850               | 1Q25             | PPA PaP 75% 15 Yrs         |
| Chile             | PMGDs (15 projects)  | Solar PV        | 151            | 0                        | Yes            | 2,000-2,700         | 1Q24-4Q24        | Stabilized Price 14 Yrs    |
| Chile             | Oasis Atacama - Phase 1  | BESS            | 0              | 475                      | Yes            |                     | 4Q24             | PPA 15 Yrs                 |
| Chile             | Oasis Atacama - Phase 2  | Solar PV + BESS | 111            | 525                      | Yes            | 2,950               | 3Q25             | PPA 15 Yrs                 |
| Colombia          | Distribution (7)   | Solar           | 89             | 0                        | Yes            | 1,990               | 2Q24-4Q24        | Merchant                   |
| <b>Total Und</b>  | er Construction  |                 | 823MW          | & 1,000MWh               | (vs. 873MW & 4 | 75MWh in previou    | s report)        |                            |
| Chile             | PMGDs (4 projects)   | Solar PV        | 43             | 0                        | Yes            | 2,300               | 4Q24-2Q25        | Stabilized Price 14 Yrs    |
| Chile             | Oasis Atacama - Phase 3  | Solar PV + BESS | 240            | 1,000                    | Yes            | 2,800               | 4Q25             | PPA 15 Yrs                 |
| Chile             | Oasis Atacama - Phase 4  | Solar PV + BESS | 264            | 1,100                    | Yes            | 2,950               | 4Q25             | Hybrid PPA 15 Yrs          |
| Colombia          | Distribucion (6)   | Solar PV        | 72             | 0                        | Yes            | 1,900               | 4Q25             | Merchant                   |
| Peru              | Nairas   | Wind            | 40             | 0                        | No             | 4,150               | 4Q24             | Merchant                   |
| <b>Total Back</b> | Total Backlog 659MW & 2,100MWh (vs. 813MW & 2,625MWh in previous report) |                 |                |                          |                |                     |                  |                            |



# **1.8GW** to feed our 2026 IPP targets

| Country          | Project   | Туре          | Solar PV<br>MW | BESS <sup>1</sup><br>MWh | Resource<br>(Hours) | COD <sup>2</sup> | Offtaker               | Negotiation <sup>3</sup> |  |
|------------------|---|---------------|----------------|--------------------------|---------------------|------------------|------------------------|--------------------------|--|
| Italy            | Le Isole Projects   | Solar PV      | 282            | 254                      | 1,864               | 4Q25-4Q26        | PPA 60-70%             | Initial                  |  |
| Poland           | Jesionowo   | Solar PV      | 74             | 0                        | 1,100               | 4Q26             | PPA 60-70%             | Initial                  |  |
| Spain            | Clara Campoamor   | Solar PV      | 259            | 0                        | 2,000               | 2Q25             | PPA PaP 75% 15 Yrs     | Contracted               |  |
| Spain            | Los Escuderos   | BESS          |                | 175                      | 2,000               | 2Q26             |                        |                          |  |
| UK               | Solstice Projects   | Solar PV      | 95             | 0                        | 1,100               | 1Q26             | PPA 60-70%             | Initial                  |  |
| Chile            | PMGDs (9 projects)  | Solar PV      | 87             | 0                        | 2,300               | 3Q25             | Stabilized price 14Yrs | Contracted               |  |
| Chile            | Oasis Atacama - Phase 5   | Solar PV+BESS | 240            | 1,000                    | 2,300               | 4Q26             | PPA 100%               | Initial                  |  |
| Chile            | Monte Águila  | Solar PV      | 290            | 0                        | 2,000               | 4Q26             | PPA 60-70%             | Advanced                 |  |
| Chile            | Planchón  | Solar PV      | 90             | 0                        | 2,000               | 4Q26             | PPA 60-70%             | Advanced                 |  |
| Chile            | Triqueta  | Solar PV      | 156            | 0                        | 2,000               | 4Q26             | PPA 60-70%             | Advanced                 |  |
| Colombia         | Sol Santander   | Solar PV      | 48             | 0                        | 1,990               | 4Q25             | PPA 60-70%             | Initial                  |  |
| USA              | Coosa Pines   | Solar PV      | 108            | 0                        | 1,735               | 4Q25             | PPA 60-70%             | Advanced                 |  |
| USA              | Creed   | Solar PV      | 68             | 0                        | 1,740               | 4Q25             | PPA 60-70%             | Advanced                 |  |
| <b>Total Adv</b> | Total Advanced Development 1,797 MW & 1,429 MWh (vs. 1,794MW & 1,000MWh in previous report) |               |                |                          |                     |                  |                        |                          |  |

<sup>&</sup>lt;sup>1</sup> Co-location. | <sup>2</sup> Commercial Operation Date.

<sup>&</sup>lt;sup>3</sup> Initial: conversation taking place with several offtakers. Advanced: Negotiation moving forward to completion at a good pace. Contracted: Already secured the stabilization of energy sales with offtaker or public auctions.





PLATFORM & PIPELINE

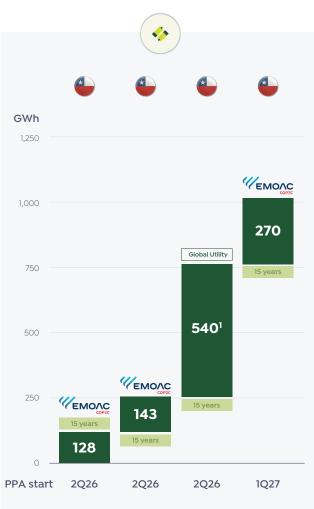
operational information

STRONG GOVERNANCE STRUCTURE WITH FOCUS ON ESG

# 3 PPAs - HIGH REVENUE VISIBILITY

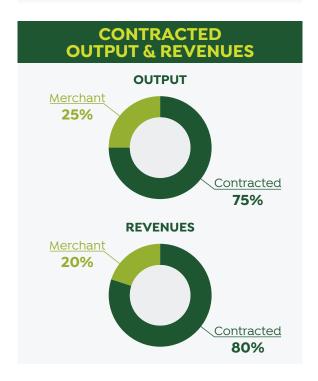








- ✓ 2.2GW/3.3TWh per year PPAs signed
- **√ 75%** of total output with PPAs from 2026
- ✓ Merchant output 25% of total (<5% in Spain)...</p>
- ✓ ...c20% in solar and c5% in non-solar hours
- √ €3.3bn² of revenues contracted at group level



Rotated projects Portfolio's projects



# 643MW ASSET ROTATED FOR EQUITY PROCEEDS OF c€340m IN 2023-24YTD



✓ Sale of 447MW of solar PV capacity in Spain for €445m (EV), implying €1.00m/MW or 1.5x EV/IC



- ✓ Sale of 174MW of solar PV (97MW) and wind (77MW) assets in Peru for \$150m, implying 1.3x EV/IC
- ✓ Since the Peruvian projects have no associated debt, the proceeds will reduce Grenergy's corporate debt by the same amount
- √ Asset rotation of 643MW for c€610m (EV) in 2023-24YTD, implying 40% of the 350-450MW p.a. target for 2023-26
- ✓ Equity proceeds of c€340m in 2023-24YTD, implying 55% of the €0.6bn asset rotation target for 2023-26

|              | VALKYRIA                  |                           |          |  |  |  |  |
|--------------|---------------------------|---------------------------|----------|--|--|--|--|
|              | 1 <sup>ST</sup> MILESTONE | 2 <sup>ND</sup> MILESTONE | TOTAL    |  |  |  |  |
|              | EQT-SPK deal              | ALLIANZ CP deal           | Valkyria |  |  |  |  |
| MW           | 150                       | 297                       | 447      |  |  |  |  |
| Deal closing | 3Q23                      | 2Q25                      | -        |  |  |  |  |
| EV (€m)      | 174                       | 271                       | 445      |  |  |  |  |
| EV/MW (€m)   | 1.16                      | 0.911                     | 1.00     |  |  |  |  |
| EBITDA (€m)  | 69                        | 75-80 <sup>2</sup>        | 144-149  |  |  |  |  |
| EV/IC (x)    | 1.7                       | 1.4                       | 1.5      |  |  |  |  |

|              | PERU            |       |                 |  |  |  |  |
|--------------|-----------------|-------|-----------------|--|--|--|--|
|              | SOLAR PV        | WIND  | TOTAL           |  |  |  |  |
|              | YINSON          | ENGIE | PERU            |  |  |  |  |
| MW           | 97              | 77    | 174             |  |  |  |  |
| Deal closing | 1Q24            | 1H24  | -               |  |  |  |  |
| EV (\$m)     | 90 <sup>3</sup> | 60    | 150             |  |  |  |  |
| EV/MW (\$m)  | 0.844           | 1.626 | -               |  |  |  |  |
| EBITDA (\$m) | 215             | 27    | 23 <sup>8</sup> |  |  |  |  |
| EV/IC (x)    | 1.4             | 1.0   | 1.3             |  |  |  |  |



# 3 KEY OPERATING & FINANCIAL DATA





- √ +24% in total output on new capacity and better load factors
- **√ 64%** of total output from contracted volumes (+34%)
- √ +13% in captured prices, driven by new capacity and high wind prices

| Key Operating Data      |           |           |       |
|-------------------------|-----------|-----------|-------|
|                         | FY23      | FY22      | Var.  |
| Avg. Forex (\$/€)       | 1.08      | 1.05      | 3%    |
| Total Capacity (MW)     | 860       | 712       | 21%   |
| Net additions           | 148       | 171       | (13%) |
| Gross additions         | 298       | 200       | 49%   |
| Solar output            | 982,507   | 773,921   | 27%   |
| Wind output             | 267,138   | 237,700   | 12%   |
| Total production (GWh)  | 1,249,645 | 1,011,621 | 24%   |
| ow PPAs                 | 797,728   | 593,940   | 34%   |
| ow Merchant             | 451,917   | 417,681   | 8%    |
| Load Factor (%)         | 26.5%     | 21.4%     | 24%   |
| Realized priced (€/MWh) | 52.2      | 46.1      | 13%   |
| ow PPAs                 | 50.0      | 44.2      | 13%   |
| ow Merchant             | 56.2      | 48.8      | 15%   |



- √ Results driven by Energy and asset rotation
- √ Capex acceleration reflects higher execution
- ✓ Proforma<sup>1</sup> net debt **€460m**, implying 3.7x EBITDA (1.1x per Covenant<sup>2</sup>)

| Key Financial Data       |       |       |      |
|--------------------------|-------|-------|------|
| (€m)                     | FY23  | FY22  | Var. |
| Revenues                 | 400.2 | 293.0 | 37%  |
| ow Energy Revenues       | 65.2  | 46.5  | 40%  |
| EBITDA                   | 104.5 | 50.2  | 108% |
| ow Energy EBITDA         | 51.2  | 37.1  | 38%  |
| EBIT                     | 86.6  | 29.8  | 190% |
| Net Income               | 51.1  | 10.3  | 395% |
| Capex                    | 366.3 | 194.4 | 88%  |
|                          | FY23  | FY22  | Var. |
| Tangible Fixed Assets    | 730.0 | 582.1 | 25%  |
| Equity                   | 343.7 | 244.8 | 40%  |
| Net debt                 | 578.9 | 313.3 | 85%  |
| ow Corporate             | 236.0 | 72.4  | 226% |
| Net debt/EBITDA          | 5.6x  | 6.4x  | -    |
| ow Covenant <sup>2</sup> | 2.8x  | 3.1x  | -    |

<sup>&</sup>lt;sup>1</sup> Proforma figures assume that the sale of wind & solar assets in Peru would have been closed on December 31, 2023.

<sup>&</sup>lt;sup>2</sup> Calculated as Net debt with recourse divided by LTM Relevant EBITDA (€84m). In the proforma figure, LTM Relevant EBITDA amounts to €83m.

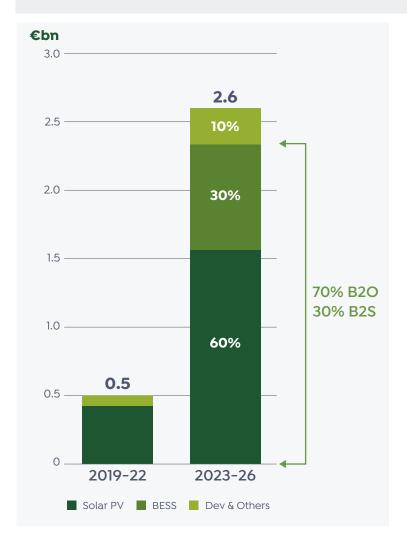


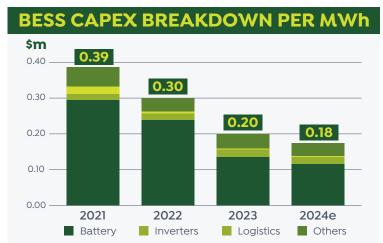
# **CAPEX PLAN – GROSS INVESTMENT 2023-26**

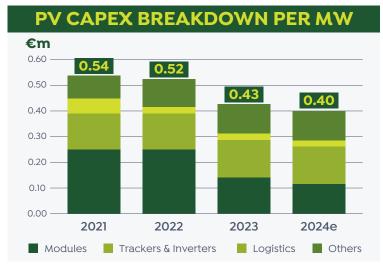


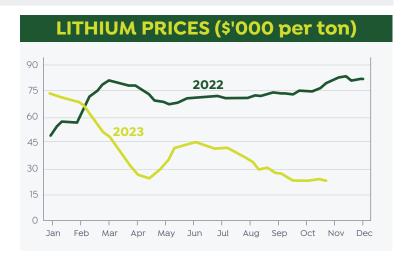
Gross capex **€2.6bn** in 2023-26 (c70% B2O)

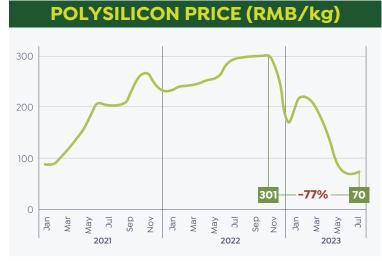
Downward trend in PV and BESS capex per MW





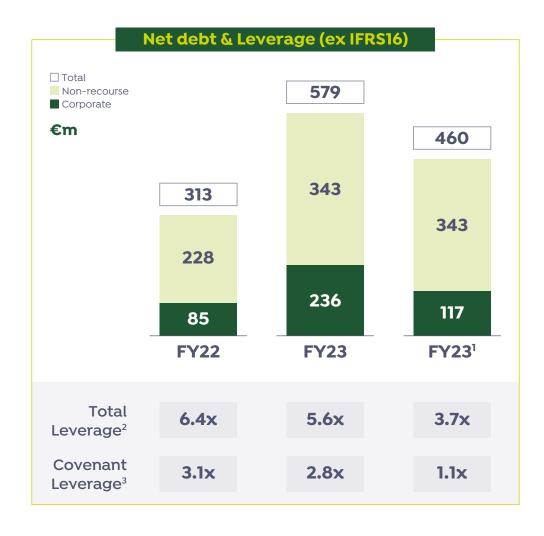






# 3 LEVERAGE & LIQUIDITY

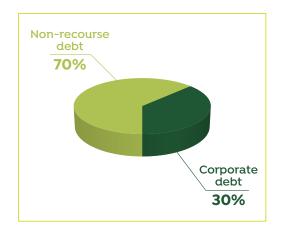


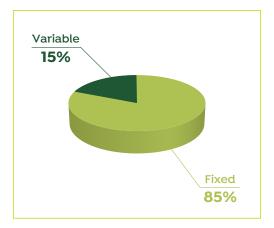




- ✓ Substantial reduction in pro-forma leverage post divestments in Peru
- ✓ **Asset rotation ongoing** with the next milestone of the Valkyria project
- ✓ €175m non-recourse financing signed for Valkryria assets under construction
- ✓ Mandated financing for Oasis de Atacama, closing expected in 1H24

#### **Debt structure**





<sup>&</sup>lt;sup>1</sup> Assuming that the sale of wind & solar assets in Peru would have been closed on December 31, 2023. This implies a €119m reduction in both Total net debt and Corporate net debt. | <sup>2</sup> Calculated as Net debt including all PF debt divided by LTM EBITDA (€103m). In the proforma figure, LTM EBITDA amounts to €103m. | <sup>3</sup> Calculated as Net debt with recourse divided by LTM Relevant Ebitda (€84m from Dividends earned from SPVs + EBITDA from O&M and Asset Mgmt activities + EBITDA from the sale of Projects and D&C activity + EBITDA generated by the SPVs with Recourse PF Debt). In the proforma figure, LTM EBITDA amounts to €105m.



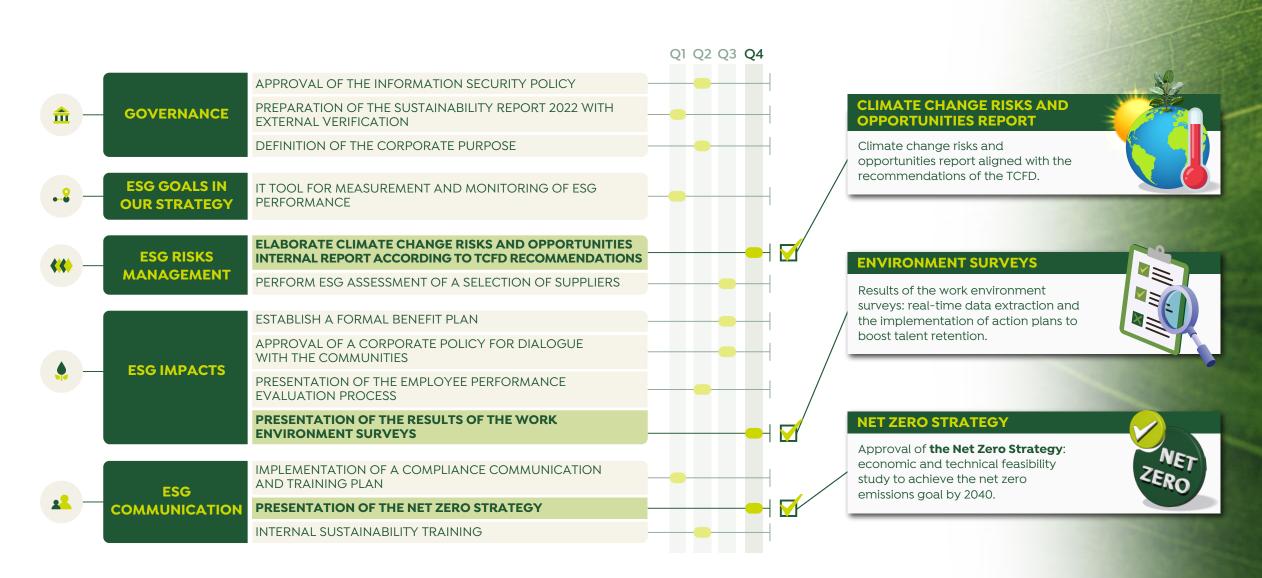


- EQUITY STORY & KEY FIGURES
- PLATFORM & PIPELINE
- OPERATIONAL INFORMATION
- STRONG GOVERNANCE STRUCTURE WITH FOCUS ON ESG

# 4 ESG ROADMAP 2021-2023

Grenergy

ESG Action Plan - III Phase











by 2030 GHG direct and indirect own emissions scopes 1 & 2



by 2030 GHG indirect emissions from our value chain scope 3/sales



by 2040 GHG direct and indirect own and our value chain emissions scope 1, 2 & 3

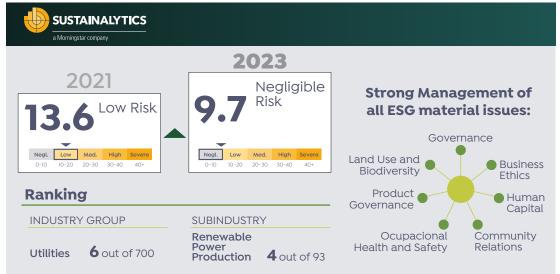


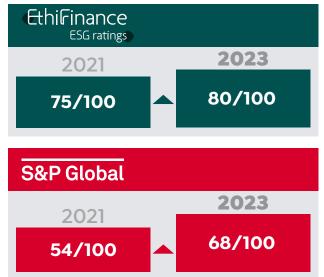


## **EXPANSION AND IMPROVE POSITIONING IN ESG RATINGS**



Confirmation of leadership in ESG ratings

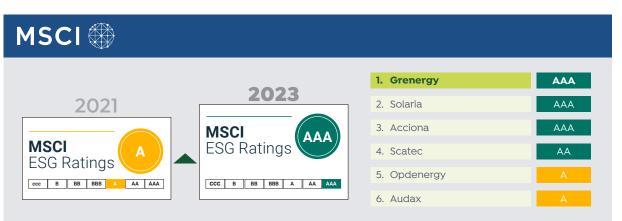






As a summary of the remaining ESG ratings obtained in 2022 and 2023







# STRONG GOVERNANCE WITH FOCUS ON ESG



Translating into solid value creation for its shareholders

#### **General Information**

#### **Share Information**

- Currency: EUR
- Market: Spanish Stock Exchange
- ISIN: ES0105079000
- Ticker code: GRE
- Market Cap (Dec 29, 2023) €1,048m;
- 30 Day Avg Volume (Dec 29, 2023) 47,033 (€1.3m)
- Number of shares: 30,611,911

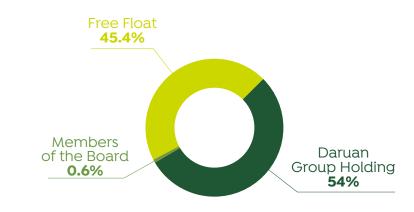
#### **Share Information**

• Admission to the main market in Dec. 16, 2019

#### **Share Information**

• inversores@grenergy.eu

### Shareholders (as of September 2023)1



### **Banks covering the stock**



























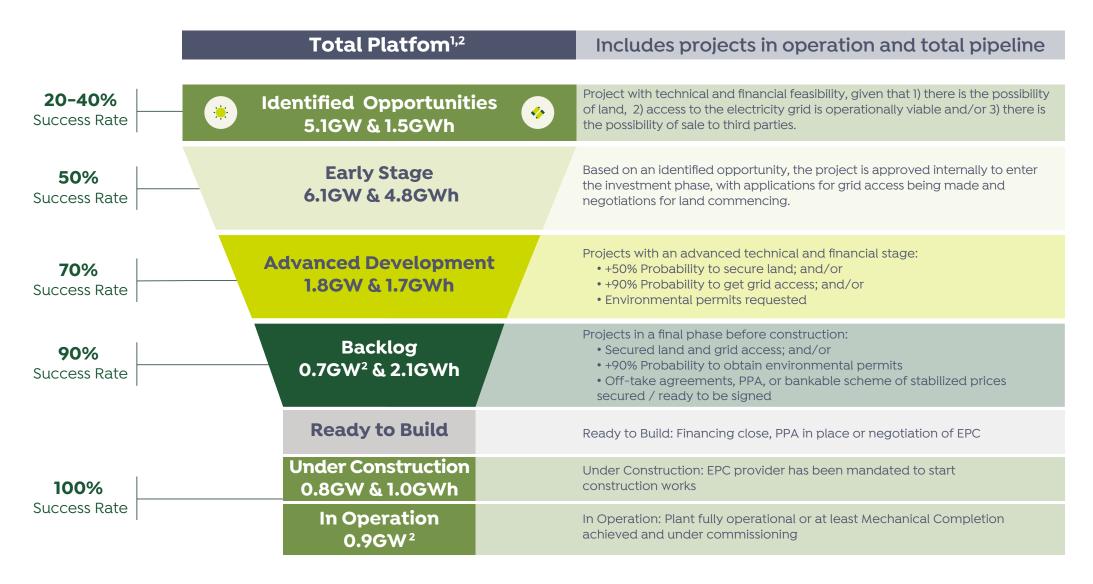




### PLATFORM WITH RELEVANT GROWTH POTENTIAL



Project Portfolio



<sup>&</sup>lt;sup>1</sup> This classification of the pipeline phases has been made by the company itself on the basis of its previous experience in projects carried out, using its own internal criteria and procedures.

<sup>&</sup>lt;sup>2</sup> Total Platform includes 100MW of wind, of which 40MW in backlog and 60MW in operation.

## Revenue & EBITDA Breakdown



| Revenues                     |      |       |       |       |       |      |
|------------------------------|------|-------|-------|-------|-------|------|
| (€m)                         | 4Q23 | 4Q22  | Var.  | FY23  | FY22  | Var. |
| Development & Construction   | 29.8 | 106.1 | (72%) | 310.4 | 232.6 | 33%  |
| Income from customer sales   | 6.0  | 21.2  | (72%) | 89.3  | 50.2  | 78%  |
| Income from capitalize works | 23.8 | 84.9  | (72%) | 221.1 | 182.4 | 21%  |
| Energy                       | 13.3 | 9.7   | 37%   | 65.2  | 46.5  | 40%  |
| Retail                       | 5.7  | 5.0   | 13%   | 22.1  | 11.3  | 95%  |
| Services                     | 0.3  | 0.5   | (49%) | 2.6   | 2.6   | (2%) |
| Total                        | 49.0 | 121.3 | (60%) | 400.2 | 293.0 | 37%  |

| EBITDA                     |       |       |        |        |       |       |  |  |  |
|----------------------------|-------|-------|--------|--------|-------|-------|--|--|--|
| (€m)                       | 4Q23  | 4Q22  | Var.   | FY23   | FY22  | Var.  |  |  |  |
| Development & Construction | (3.8) | 17.4  | n.m.   | 67.4   | 22.1  | 204%  |  |  |  |
| Energy                     | 10.0  | 7.3   | 38%    | 51.2   | 37.1  | 38%   |  |  |  |
| Retail                     | 0.9   | 0.3   | 228%   | (0.4)  | (1.0) | (56%) |  |  |  |
| Services                   | 0.0   | 0.2   | (146%) | 0.5    | 0.5   | (0%)  |  |  |  |
| Corporate                  | (4.8) | (2.2) | 119%   | (14.1) | (8.5) | 66%   |  |  |  |
| Total                      | 2.3   | 23.0  | (90%)  | 104.5  | 50.2  | 108%  |  |  |  |

## Profit and Losses



| (€m)                           | 4Q23   | 4Q22   | Var.  | FY23    | FY22    | Var.   |
|--------------------------------|--------|--------|-------|---------|---------|--------|
| Revenue                        | 49.0   | 121.3  | (60%) | 400.2   | 293.0   | 37%    |
| Income from customer sales     | 25.2   | 36.4   | (31%) | 179.1   | 110.6   | 62%    |
| Income from capitalize works   | 23.8   | 84.9   | (72%) | 221.1   | 182.4   | 21%    |
| Procurement                    | (30.6) | (90.0) | (66%) | (243.3) | (212.8) | 14%    |
| Procurement from third parties | (10.8) | (8.2)  | 31%   | (35.9)  | (37.4)  | (4%)   |
| Activated cost                 | (19.8) | (81.8) | (76%) | (207.6) | (175.4) | 18%    |
| Gross Margin                   | 18.4   | 31.3   | (41%) | 157.0   | 80.2    | 96%    |
| Personnel expenses             | (7.3)  | (4.3)  | 70%   | (24.8)  | (14.8)  | 68%    |
| Other incomes                  | 0.6    | 0.0    | n.m.  | 0.8     | 0.3     | 166%   |
| Other operating expenses       | (6.3)  | (4.2)  | 49%   | (26.3)  | (15.7)  | 68%    |
| Other results                  | (3.1)  | 0.2    | n.m.  | (2.2)   | 0.0     | n.m.   |
| EBITDA                         | 2.3    | 23.0   | (90%) | 104.5   | 50.2    | 108%   |
| Depreciation & Amortization    | (5.5)  | (10.3) | (46%) | (17.9)  | (20.3)  | (12%)  |
| EBIT                           | (3.2)  | 12.6   | n.m.  | 86.6    | 29.8    | 190%   |
| Net financial income           | 0.5    | 0.0    | n.m.  | 1.8     | 0.5     | 283%   |
| Net financial expenses         | (13.5) | (6.0)  | 125%  | (34.9)  | (19.6)  | 78%    |
| Other financial results        | (7.2)  | (17.7) | (59%) | (1.2)   | (3.3)   | (63%)  |
| Financial result               | (20.2) | (23.7) | (15%) | (34.4)  | (22.5)  | 53%    |
| Result before taxes            | (23.5) | (11.0) | 113%  | 52.2    | 7.3     | 614%   |
| Income tax                     | 1.0    | 8.6    | (89%) | (1.1)   | 3.0     | (138%) |
| Net Income                     | (22.5) | (2.5)  | n.m.  | 51.1    | 10.3    | 395%   |

# Balance Sheet



| Balance Sheet                 |         |       |       |                              |         |       |        |
|-------------------------------|---------|-------|-------|------------------------------|---------|-------|--------|
| (€m)                          | FY23    | FY22  | Var.  | (€m)                         | FY23    | FY22  | Var.   |
|                               |         |       |       | Equity                       | 343.7   | 244.8 | 98.9   |
| Non-current assets            | 877.9   | 681.8 | 196.1 | Non-current liabilities      | 584.6   | 420.9 | 163.7  |
| Intangible assets             | 5.8     | 0.2   | 5.5   | Deferred tax liabilities     | 33.7    | 20.4  | 13.3   |
| Tangible asset                | 730.0   | 582.1 | 147.8 | Provisions                   | 14.3    | 16.4  | (2.0)  |
| Rights-of-use assets          | 33.8    | 28.2  | 5.7   | LT Financial debt            | 536.6   | 384.1 | 152.4  |
| Deferred tax assets           | 44.1    | 47.3  | (3.2) | Bonds & Commercial Paper     | 51.9    | 83.2  | (31.3) |
| Other non-current assets      | 64.2    | 23.9  | 40.3  | Bank debt                    | 433.8   | 254.2 | 179.6  |
|                               |         |       |       | Derivatives                  | -       | 20.6  | (20.6) |
|                               |         |       |       | Lease liabilities            | 50.8    | 26.1  | 24.8   |
| Current assets                | 388.4   | 205.1 | 183.3 | <b>Current liabilities</b>   | 338.0   | 221.3 | 116.7  |
| Inventories                   | 142.8   | 6.0   | 136.2 | Provisions                   | 0.6     | 8.2   | (7.5)  |
| Accounts receivable           | 112.1   | 80.0  | 32.1  | Accounts payable             | 116.9   | 94.5  | 22.4   |
| Current financial investments | 9.9     | 12.0  | (2.1) | ST Financial debt            | 220.5   | 118.6 | 101.9  |
| Other current assets          | 2.1     | 0.8   | 1.2   | Bonds & Commercial Paper     | 68.4    | 34.5  | 33.9   |
| Cash & cash equivalents       | 121.5   | 105.7 | 15.8  | Bank debt                    | 144.2   | 46.3  | 97.9   |
|                               |         |       |       | Derivatives                  | 3.9     | 36.1  | (32.2) |
|                               |         |       |       | Lease liabilities            | 3.0     | 1.5   | 1.5    |
|                               |         |       |       | Other financial liabilities  | 0.9     | 0.1   | 0.8    |
| TOTAL ASSETS                  | 1,266.3 | 887.0 | 379.4 | TOTAL EQUITY AND LIABILITIES | 1,266.3 | 887.0 | 379.4  |





| Cash Flow                      |         |        |       |         |         |       |
|--------------------------------|---------|--------|-------|---------|---------|-------|
| (€m)                           | 4Q23    | 4Q22   | Var.  | FY23    | FY22    | Var.  |
| EBITDA                         | 2.3     | 23.0   | (90%) | 104.5   | 50.2    | 108%  |
| + Change in operating WK       | 48.6    | 54.3   | (10%) | (27.0)  | 20.2    | n.m.  |
| + Financial costs & Taxes paid | (26.7)  | (17.2) | 55%   | (44.3)  | (31.9)  | 39%   |
| Funds from operations          | 24.2    | 60.1   | (60%) | 33.2    | 38.4    | (13%) |
| + ST Investments               | 0.2     | 3.0    | (94%) | 1.8     | (4.8)   | n.m.  |
| + Capex                        | (106.4) | (91.6) | 16%   | (366.3) | (190.0) | 93%   |
| + USA participation            | -       | -      | -     | -       | (4.5)   | -     |
| + Divestment                   | 0.6     | -      | -     | 95.8    | -       | -     |
| Free cash flow                 | (81.5)  | (28.5) | 186%  | (235.5) | (160.8) | 46%   |
| + Capital Increase             | -       | -      | -     | -       | 90.0    | -     |
| + Bonds & Commercial Paper     | (14.4)  | (17.7) | (19%) | 2.6     | 54.4    | (95%) |
| + Bank debt                    | 64.9    | 25.3   | 157%  | 277.3   | 56.5    | 391%  |
| + Other debts                  | -       | -      | -     | -       | (0.0)   | -     |
| + Share Buy-back               | (24.2)  | (0.9)  | n.m.  | (25.6)  | (1.2)   | n.m.  |
| + FX differences               | 10.5    | 9.7    | 9%    | (3.0)   | (1.9)   | 59%   |
| + Other                        | -       | -      | -     | -       | -       | -     |
| Net cash increase              | (44.6)  | (12.1) | 270%  | 15.8    | 37.0    | (57%) |



# Total leverage<sup>1</sup> 5.6x (3.7x proforma<sup>2</sup>)

### Total corporate leverage<sup>3</sup> 2.8x (1.1x proforma<sup>2</sup>)

| Net Debt                                       |        |        |        |
|--|--------|--------|--------|
| (€m)   | FY23   | FY22   | Var.   |
| Long-term financial debt                       | 154.5  | 92.4   | 62.1   |
| Short-term financial debt                      | 160.6  | 41.7   | 118.9  |
| Long-term Lease debt (IFRS16)                  | 50.1   | 25.2   | 24.9   |
| Short-term Lease debt (IFRS16)                 | 2.7    | 1.2    | 1.5    |
| Other short term debt                          | 0.9    | 0.1    | 0.8    |
| Other current financial assets                 | -      | (0.6)  | 0.6    |
| Cash & cash equivalents                        | (77.0) | (61.1) | (15.8) |
| Corporate Net Debt with recourse               | 291.8  | 98.8   | 193.0  |
| Project Finance debt with recourse             | -      | 16.4   | (16.4) |
| Project Finance cash with recourse             | (3.1)  | (3.7)  | 0.6    |
| Project Finance Net Debt with recourse         | (3.1)  | 12.7   | (15.8) |
| Project Finance debt with non-recourse         | 384.4  | 269.1  | 115.3  |
| Project Finance cash with non-recourse         | (41.4) | (40.9) | (0.5)  |
| Project Finance Net Debt with non-recourse     | 343.0  | 228.2  | 114.8  |
| Total Net Debt                                 | 631.7  | 339.7  | 292.0  |
| Total Net Debt ex IFRS16                       | 578.9  | 313.3  | 265.6  |
| Proforma <sup>2</sup> Total Net Debt ex IFRS16 | 459.8  | 313.3  | 146.5  |

¹ Calculated as Total Net Debt exIFRS16 divided by the last-12 month EBITDA exIFRS16 (€103); | ² Assuming that the sale of wind & solar assets in Peru would have been closed on December 31, 2023. This implies a €119m reduction in both Total net debt and Corporate net debt. | ³ Calculated as Net debt with recourse divided by the last-12 month EBITDA per the covenant definition (Dividends from SPVs + EBITDA from O&M and AM + EBITDA from D&C and sale of Projects + EBITDA from SPVs with Project Finance Debt with recourse until the date of the lifting of the debt service guarantees assumed by the Company as sponsor under the corresponding Projects).

### Net Debt/EBITDA Reconciliation



|  | FY23   |           |              | FY22  |           |              |  |
|--|--------|-----------|--------------|-------|-----------|--------------|--|
| (€m)   | Total  | Corporate | Non-Recourse | Total | Corporate | Non-Recourse |  |
| Net Debt                                       | 631.7  | 288.7     | 343.0        | 339.7 | 111.5     | 228.2        |  |
| Impact IFRS16                                  | 52.7   | 52.7      | -            | 26.4  | 26.4      | -            |  |
| Net Debt ex IFRS16                             | 578.9  | 236.0     | 343.0        | 313.3 | 85.1      | 228.2        |  |
| Proforma¹ Net Debt ex IFRS16                   | 459.8  | 116.8     | 343.0        | -     | -         | -            |  |
| EBITDA LTM                                     | 104.5  | 71.7      | 32.8         | 50.2  | 19.9      | 30.3         |  |
| Impact IFRS16                                  | 1.9    | 1.9       | -            | 1.0   | 1.0       | -            |  |
| EBITDA LTM ex IFR16                            | 102.6  | 69.8      | 32.8         | 49.2  | 18.9      | 30.3         |  |
| Corporate costs                                | (14.1) | (14.1)    | -            | (8.5) | (8.5)     | -            |  |
| EBITDA LTM ex IFRS16 (covenant)                | 102.6  | 83.9      | -            | 49.2  | 27.4      | -            |  |
| Proforma <sup>1</sup> EBITDA LTM ex IFRS16     | 123.4  | 104.7     | -            | -     | -         | -            |  |
|  |        |           |              |       |           |              |  |
| Net debt/EBITDA                                | 6.0x   | 4.0       | 10.5x        | 6.8x  | 5.6x      | 7.5x         |  |
| Net debt/EBITDA ex IFRS16                      | 5.6x   | 3.4x      | 10.5x        | 6.4x  | 4.5x      | 7.5x         |  |
| Net debt/EBITDA (per covenant)                 | 5.6x   | 2.8x      | -            | 6.4x  | 3.1x      | -            |  |
| Proforma <sup>1</sup> ND/EBITDA (per covenant) | 3.7x   | 1.1x      | -            | -     | -         | -            |  |

